



Certipost **e-Invoicing**

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ArcelorMittal FCE offers “demat” invoices

Customers of ArcelorMittal Flat Carbon Europe (FCE) can now choose to receive dematerialised or “demat” invoices: a fully legal alternative to paper invoices. The steel producer has introduced electronic invoicing in order to optimise its costs and offer a value-added service to its customers across Europe. To make this project a success, the company decided to work with Certipost, a leading provider in Europe of electronic document exchange solutions.

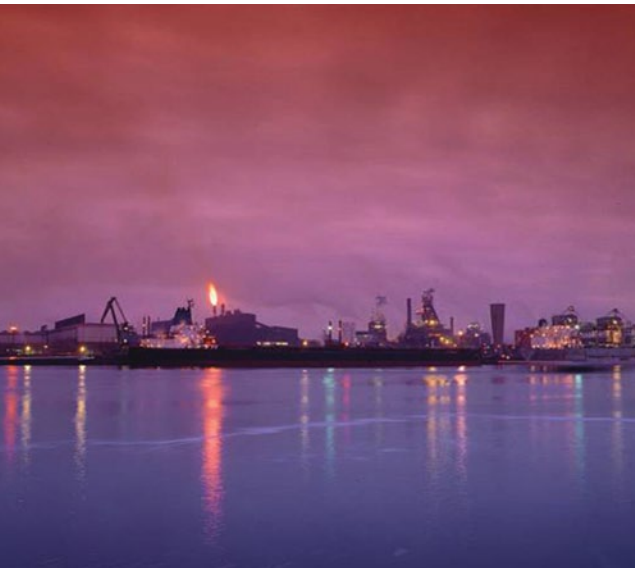
“Dematerialisation is the perfect way to streamline our invoicing process,” says Wim Van Keymolen, Senior Manager Performance Management Agencies at ArcelorMittal. “It is a win-win situation. The main advantages for us are the cost savings, the international legal compliance and the ease of outsourcing. But electronic invoicing also provides significant financial, operational and ecological benefits to our customers. Additionally, they have access to an online archive, where the invoices remain safely stored during the entire retention period. In this way, all information is easily retrievable in the event of a VAT inspection or a disagreement.”

customer options

ArcelorMittal FCE offers its customers the choice between integrated data exchange (Full EDI) and interactive data exchange (Web EDI).

The advantages are most pronounced for Full EDI (Electronic Data Interchange) because the invoice data are fully automatically verified and validated in the recipient’s existing back-office system. As manual operations are virtually eliminated, administrative tasks run smoothly and error-free, which helps to strengthen the customer-supplier relationship. The Certipost e-Invoicing solution can be seamlessly integrated with the majority of common ERP and accounting applications.

For customers who are not ready for Full EDI, ArcelorMittal offers a valid alternative: a secure mailbox on the Internet in which the customer receives his electronic invoices in XML and PDF format.



ABOUT ARCELORMITTAL FLAT CARBON EUROPE

ArcelorMittal Flat Carbon Europe is a division of the world's largest steel producer: ArcelorMittal Group. The group employs more than 310,000 people worldwide in over 60 countries. Its activities can be divided into four business units: flat carbon steel, long carbon steel, stainless steel and Distribution Solutions. Flat Carbon Europe has a share of more than 30% within ArcelorMittal.

results

"Over the last couple of months we have seen a substantial rise in the number of electronic sales invoices," says Yves De Veusser, Manager Projects & Accounting at ArcelorMittal FCE. "In 2009 we have sent about 25,000 invoices via Certipost. Only halfway through 2010, no less than 26,000 demat invoices have already been delivered to some thirty customers located across Europe. Our goal is to deliver over 50% of our invoices in this way. That is why we are planning a large-scale European roll-out campaign." To this purpose, ArcelorMittal FCE not only mobilises its own Key Account Managers, but also calls on the services of Certipost. With its proven roll-out programme, Certipost helps companies to quickly set up a connection with as many trading partners as possible in a structured and qualitative way.



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